We are a woman-owned small business founded in 1959, focused on outstanding customer service and making awards and signs that demonstrate our motto

Recognition is Respect Made Visible

### DUNS: 085745065

### CAGE CODE: 1TH67

NAICS CODES: 453998 Misc. Store Retailers 332999 Misc. Fabricated Metal Product. Mfg. 327215 Glass Product Manufacturing Made of Purchased Glass 541890 Other Services Related to Advertising

Award Winning Woman-Owned Small Business



Member National Guard Association Vermont







www.vermontawards.com 800.287.6749



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# **CAPABILITY STATEMENT**

## **Core Competencies:**

# Working with budgets and time constraints

- Braille Signs
- Desk plates/name pins
- Architectural signs
- Crystal awards
- > Plaques
- ➢ Retirement gifts
- Engraving outside products
  - o Guns,
  - $\circ$  Swords
  - o Shells
  - odd/custom items
- Sand Carving
- ➢ Full color sublimation
- All Work done on site

### **Differentiators:**

Most engravers today are laser-only. We have a laser, but we use rotary machines where they do the best job, and we sandcarve glass, stone, bricks etc. It takes a lot of training and machine investment but it allows us to be truly full-service.

- Delivery time generally 1 week
- Outstanding customer service
- Quoted price guaranteed
- Satisfaction Guaranteed
- State of the art equipment
- Skilled, dedicated staff
- Founded 1959
  - Current owner since 1996
- Engineering specs accepted
- Best process for each product
- Quantity discounts
- ➢ BBB accredited (A+)

# **Past Performance**

#### Vermont Awards and Engraving works with many town, state and Federal government entities - just not on contract yet.

- DHS many years supplying door and desk plates as well as retirement and achievement awards to the various Vermont divisions.
- Vermont State Police 20+ years supplying name pins, awards, commemoratives, custom statues, retirement/dignitary gifts
- Vermont National Guard 20+ years of supplying retirement gifts, service/period awards, engraving on swords, promotional products for last major deployment, National Guard Biathlon awards, gifts to foreign leaders
- Purple Hearts Reunited provide free engraving on all medals for this outstanding organization.
- General Dynamics retirement gifts, project completion plaques & awards.
- > ABB Global project completion plaques for major projects in the United States

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